

## A Free Consultation with a Director of British Beds Worldwide Ltd

### How we suggest you use these notes:

1. Just print the notes and immediately cross out the items you definitely don't want.
2. Then consider (and discuss with your sleeping partner if you have one) the items that are left and the issues we have raised that concern you.
3. Make notes of what you definitely need; what you would like; and any points that need further clarification.
4. Then *either* browse our website to see what fits with your requirements, *or* ask us to call you to arrange a suitable time for a free "consultation" over the telephone.
5. We will call you as soon as possible to arrange a time to chat. If anything is urgent, by all means question us about it then.
6. At the pre-arranged time, we will call you again to discuss all your needs, preferences and concerns in detail, to enable you to reflect once more.
7. Then you can make your final well-informed choice.

Throughout this process, we will put you under no pressure to place an order. The only possible "pressing" factors may be your own deadline or the impending expiry of a Special Offer. We simply hope that you will acknowledge the level of service we try to provide before you buy, and buy from us when you are ready.

We are unique in what we do, and we aim to be unique in how we do it, too!



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## British Beds Worldwide Ltd Notes for Consultation©: What to consider when choosing your bed

FACTOR	WHAT TO CONSIDER	MORE DETAIL	VERY / QUITE / NOT IMPORTANT TO ME
<b>Your weight and height</b>	Keeping your back straight when asleep is vital; and room to stretch	Stones / pounds or kilos: Feet / inches or metres:	ALWAYS VERY
<b>Your partner's weight and height</b>	Keeping his /her back straight when asleep;  and room to stretch	Stones / pounds or kilos:  Feet / inches or metres:	ALWAYS VERY
<b>Width</b>	Most sleep disturbance is caused by your partner	Buy as wide as your room and budget will permit – up to 215cm (7') wide	
<b>Comfort preference</b>	The upholstery of your mattress, i.e., depth and quality of cushioning	Do you like to feel as if you are sleeping in a cloud or sleeping on a board?	
<b>Type of bed</b>	Divan-set	See "Mattress only" and "Divan-base", below	
	Bedstead with mattress	Wooden or metal? Headboard? Footboard? Four-poster? Half-tester? See also "Mattress", below	
	Bedstead only	Wooden or metal? Headboard? Footboard? Four-poster? Half-tester?	
	Bed-surround (surrounds your divan-bed)	Wooden or metal? Headboard? Footboard? Four-poster? Half-tester?	
	Mattress (with or without base) NB Mattresses perform best and longest with their intended divan-bases	One-piece, one tension? One-piece different tensions? (LHS / RHS) Zipped, one tension?	

	/.... Mattress, contiued	Zipped, two tensions? Soft, Medium or Firm springs? Turn or no-turn? If no-turn, standard or pillow-top? All-natural? Natural and synthetic ? Natural and foam? Synthetic and foam?	
	Divan-base	Sprung-edge open-coil standard height (41.5cm*); Sprung-edge open-coil low (28.5cm*); Padded-top standard height (41.5cm*); Padded top low (33.5cm*); Sprung-edge hand-lashed and skirted (35cm*); Sprung-edge pocket-sprung (43.5cm*); Firm-edge on legs (31cm*) Add mattress Contemporary colour or same as mattress? Drawers: None / 2 / 2+2 / 4 / Ottoman-style Headboard: see "Headboard" below Most have castors: what flooring do you have? (Cups advised for wooden, laminate, tile or marble)	
	Storabed: Top mattress: Use (A) by a child occasionally Use (B) by a child every day Use (C) by an adult occasionally Use (D) by an adult for more than two weeks at a time Under-mattress: Use (E) by a child occasionally Use (F) by a child every day Use (G) by an adult occasionally Use (H) by an adult for more than 2 weeks at a time	Uses (A) and (E): Open-coil is fine Uses (B) and (F): Open-coil is fine, pocket-sprung more comfortable for teens Uses (C) and (G): Open-coil is fine, pocket-sprung is more comfortable Uses (D) and (H): Open-coil is not recommended, pocket-sprung highly recommended	
<b>Headboard</b>	Required / not required	One-piece or two-piece (for zip/link bed)? Wooden or Upholstered? Standard panel bed-fixing? Floor-standing full-height (continental) Slim? Floor-standing full-height (continental) Wide?	